



**Business Report** 

Generated on 11 October 2021

# INTEKAR YAPI TURIZM ELEKTRIK INSAAT SANAYI VE TICARET LIMITED SIRKETI

EMISid: 3518256 TR-DUNS: 502662859

Headquarters

No:7 A/48 Bestepe Mahallesi Nergiz Sokak Yenimahalle Ankara; Central Anatolia; Turkey;

Postal Code: 06560
Tel: +90 (312) 219 03 80
Fax: +90 (434) 827 20 15
Email: intekaryapi@gmail.com
Website: http://www.intekar.com.tr

Main Activities: New Multifamily Housing Construction (except For-Sale Builders)

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## ▼ Company Tear Sheet - Contact Information

Full name: Intekar Yapi Turizm Elektrik Insaat Sanayi Ve Ticaret Limited Sirketi

Headquarters

No:7 A/48 Bestepe Mahallesi Nergiz Sokak Yenimahalle Ankara; Central

Anatolia; Turkey;

Map P

Postal Code: 06560

Tel: +90 (312) 219 03 80

Fax: +90 (434) 827 20 15

Email: intekaryapi@gmail.com

Website: http://www.intekar.com.tr

Legal Form: Limited Liability Company

Operational Status: Operational EMISid: 3518256
TR-DUNS: 502662859

Incorporation Date: 1989

Status: Non-Listed

## ▼ Company Tear Sheet - NAICS Industry Classification

Main Activities: New Multifamily Housing Construction (except For-Sale Builders) (236116)

## ▼ Company Tear Sheet - Business description

## **Company Description**

Intekar Yapi was established in 1989 headquartered in Ankara. The company is engaged in Other sector.

## Company Tear Sheet - Basic Information

Total Employees: 600 (2021)

**Outstanding Shares:** 

Ratings:

## ▼ Company Tear Sheet - Key Executives

Serkan Cam Company Manager

## ▼ Company Tear Sheet - Subsidiaries and Affiliates

## ▼ Company Tear Sheet - Key Financial Highlights

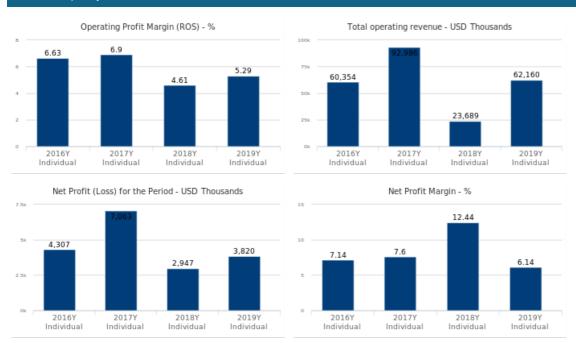
FISCAL PERIOD	Y-2016 INDIV.	Y-2017 INDIV.	Y-2018 INDIV.	Y-2019 INDIV.
Total operating revenue	60,354	92,986	23,689	62,160
Net sales revenue	60,354	92,986	23,689	62,160
Gross profit	4,027	6,437	1,105	3,638
Gross Profit Margin	6.67%	6.92%	4.67%	5.85%
Operating profit (EBIT)	4,002	6,418	1,092	3,288
Operating Profit Margin (ROS)	6.63%	6.90%	4.61%	5.29%
Net Profit (Loss) for the Period	4,307	7,063	2,947	3,820



FISCAL PERIOD	Y-2016 INDIV.	Y-2017 INDIV.	Y-2018 INDIV.	Y-2019 INDIV.
Net Profit Margin	7.14%	7.60%	12.44%	6.14%
Total assets	199,178	196,832	168,342	139,791
Current assets	165,399	165,205	144,965	118,958
Total liabilities	178,285	170,706	146,729	117,002
Net Debt	-10,976	-7,625	-3,309	-3,704
Provider	CRIF Information Rating and Consultancy Services Inc.			

Note: data in USD Thousands.

## ▼ Company Tear Sheet - Financial Performance Charts



## ▼ Company Tear Sheet - Similar companies

## New Multifamily Housing Construction (except For-Sale Builders)

COMPANY	TOTAL OPERATING REVENUE	OPERATING PROFIT (EBIT)	NET PROFIT (LOSS) FOR THE PERIOD	RETURN ON ASSETS (ROA) (%)	RETURN ON EQUITY (ROE) (%)	EARNING PER SHARE	PRICE REFERENCE DATE	FISCAL YEAR
Nurol Insaat T.A.S.	451,503	9,468	42,990	2.69	7.97			2020
Teknik Yapi Teknik Yapilar A.S.	163,385	3,685	3,446	1.22	7.89			2016
Ilk Insaat Taahhut A.S.	158,836	-9,768	-1,623	-0.89	-2.31			2019
Ustay Yapi Taahhut T.A.S.	146,434	14,565	15,196	11.47	33.75			2019
Caba Insaat Enerji Turizm A.S.	144,277	-21,073	-21,687	-8.58	-51.93			2019
A S L Insaat Taahhut Ve Sanayi Ticaret Ltd. Sti.	119,543	24,506	24,506	15.48	54.67			2019
Aksus Yapi Ve Entegre Atik Isletmeleri A.S.	119,499	9,615	8,021	4.71	83.37			2020



Ferko Insaat Turizm Tekstil A.S.	115,538	39,495	21,861	4.91	439.80	2017
Akcadag Insaat Ticaret Ve Taahhut Ltd. Sti.	108,666	807	807	1.30	7.34	2018
Seba Insaat A.S.	108,405	11,672	11,672	4.25	33.91	2018

Note: data in USD Thousands.



## ▼ Financial Statements - Annual Statements - EMIS Global Template

Source:

## **REPORTING DETAILS**

NAME	2015	2016	2017	2018	2019
Statement type	Annual, Individual	Annual, Individual	Annual, Individual	Annual, Individual	Annual, Individual
Period end date	2015-12-31	2016-12-31	2017-12-31	2018-12-31	2019-12-31
	CRIF Information	CRIF Information	CRIF Information	CRIF Information	CRIF Information
Provider	Rating and Consultancy	Rating and Consultancy	Rating and Consultancy	Rating and Consultancy	Rating and Consultancy Services
	Services Inc.	Services Inc.	Services Inc.	Services Inc.	Inc.
Units	Thousands USD	Thousands USD	Thousands USD	Thousands USD	Thousands USD
Income Statement					
NAME	2015	2016	2017	2018	2019
Exchange rate used for currency conversion (IFRS)	2.72	3.02	3.65	4.81	5.68
Total operating revenue	51,678.95	60,353.83	92,986.49	23,689.23	62,160.25
Net sales revenue	51,678.95	60,353.83	92,986.49	23,689.23	62,160.25
Cost of goods sold	-48,590.29	-56,327.10	-86,549.17	-22,584.11	-58,522.60
Gross profit	3,088.66	4,026.73	6,437.32	1,105.12	3,637.65
Administrative expenses	0.00	-24.69	-19.47	-13.36	-349.84
Operating profit (EBIT)	3,088.66	4,002.04	6,417.85	1,091.76	3,287.82
Financial result	347.08	605.94	786.04	1,865.37	582.84
Finance income	347.08	605.94	786.04	1,865.37	582.84
Other financial income	347.08	605.94	786.04	1,865.37	582.84
Profit before income tax	3,435.74	4,306.85	7,062.77	2,947.07	3,819.68
Profit after income tax	3,435.74	4,306.85	7,062.77	2,947.07	3,819.68
Net Profit (Loss) for the Period	3,435.74	4,306.85	7,062.77	2,947.07	3,819.68
Balance Sheet					
NAME	2015	2016	2017	2018	2019
Exchange rate used for currency conversion (IFRS)	2.91	3.54	3.81	5.27	5.95
Total assets	203,657.02	199,177.71	196,831.90	168,342.49	139,790.77
Non-current assets	29,595.22	33,778.96	31,626.49	23,377.89	20,833.16
Property, plant and equipment	24,814.49	20,218.52	19,057.52	14,274.33	12,770.63
Intangible assets and goodwill	0.00	13,560.44	12,568.97	9,103.56	8,062.53
Other non-current assets	4,780.73	0.00	0.00	0.00	0.00
Current assets	174,061.80	165,398.75	165,205.41	144,964.60	118,957.61
Inventories	7,422.17	10,083.87	12,997.63	14,037.56	25,414.11
Trade and other receivables	5,608.47	5,663.41	26,620.56	11,859.16	8,656.11
Current trade receivables	5,608.47	5,663.41	26,620.56	11,859.16	8,656.11



Cash and Cash Equivalents	2,890.19	10,975.94	7,625.44	3,309.13	3,704.31
Other current assets	163,749.43	144,338.94	144,582.34	127,617.90	89,839.20
Total equity and liabilities	203,657.02	199,177.71	196,831.90	168,342.49	139,790.77
Total equity	20,902.58	20,892.36	26,125.95	21,613.41	22,788.73
Equity attributable to owners of the parent	20,902.58	20,892.36	26,125.95	21,613.41	22,788.73
Total liabilities	182,754.43	178,285.35	170,705.95	146,729.08	117,002.04
Non-current liabilities	15,023.30	21,747.83	48,860.62	27,045.10	26,651.07
Non-current loans and borrowings	8,549.05	0.00	0.00	0.00	0.00
Other non-current liabilities	6,474.25	21,747.83	48,860.62	27,045.10	26,651.07
Current liabilities	167,731.14	156,537.52	121,845.34	119,683.98	90,350.96
Current loans and borrowings	1,422.85	0.00	0.00	0.00	0.00
Trade and other payables	6,834.40	10,414.71	7,793.01	8,216.97	8,576.61
Current trade payables	6,834.40	10,414.71	7,793.01	8,216.97	8,576.61
Other current liabilities	159,473.88	146,122.81	114,052.33	111,467.01	81,774.35

## **OTHER INFORMATION**

NAME	2015	2016	2017	2018	2019
Statement type	Annual, Individual				
Begin date of reporting period	2015-01-01	2016-01-01	2017-01-01	2018-01-01	2019-01-01
Period end date	2015-12-31	2016-12-31	2017-12-31	2018-12-31	2019-12-31
Original units as reported	1 TRY				
Source	CRIF - Company Financials				



## Financial Statements - Ratios

Source:

## **REPORTING DETAILS**

NAME	2015	2016	2017	2018	2019
Statement type	Annual, Individual	Annual, Individual	Annual, Individual	Annual, Individual	Annual, Individual
Period end date	2015-12-31	2016-12-31	2017-12-31	2018-12-31	2019-12-31
	CRIF Information	CRIF Information	CRIF Information	CRIF Information	CRIF Information
Provider	Rating and Consultancy	Rating and Consultancy	Rating and Consultancy	Rating and Consultancy	Rating and Consultancy Services
	Services Inc.	Services Inc.	Services Inc.	Services Inc.	Inc.
Units	Thousands USD	Thousands USD	Thousands USD	Thousands USD	Thousands USD
Ratios					
NAME	2015	2016	2017	2018	2019
Exchange rate used for currency conversion (IFRS)	2.72	3.02	3.65	4.81	5.68
Profitability					
Return on Assets (ROA)	1.58%	1.85%	3.43%	1.60%	2.61%
Annualised Return on Assets (ROA)	1.58%	1.85%	3.43%	1.60%	2.61%
Return on Equity (ROE)	15.37%	17.63%	25.88%	12.45%	16.00%
Annualised Return on Equity (ROE)	15.37%	17.63%	25.88%	12.45%	16.00%
Return on Capital Employed	8.04%	8.03%	8.19%	2.05%	6.35%
Net Profit Margin	6.65%	7.14%	7.60%	12.44%	6.14%
Gross Profit Margin	5.98%	6.67%	6.92%	4.67%	5.85%
Operating Profit Margin (ROS)	5.98%	6.63%	6.90%	4.61%	5.29%
Operating ROA	1.42%	1.72%	3.12%	0.59%	2.25%
Efficiency					
Inventory Turnover	6.12x	4.78x	6.37x	1.47x	2.20x
Trade Receivable Turnover	8.62x	9.12x	3.34x	1.82x	6.86x
Current Asset Turnover	0.28x	0.31x	0.54x	0.15x	0.50x
Non-current Asset Turnover	1.63x	1.53x	2.81x	0.93x	2.85x
Total Asset Turnover	0.24x	0.26x	0.45x	0.13x	0.42x
Trade Payables Turnover	7.05x	5.01x	11.10x	3.07x	8.03x
Working Capital Turnover	7.63x	5.83x	2.05x	0.86x	2.07x
Valuation Figures					
BookValue (BV)	22,353.30	8,570.96	14,161.79	13,701.86	15,423.86
Net Cash	-192,347.46	-195,583.54	-170,355.99	-157,085.76	-118,665.21
Debt	10,663.99	0.00	0.00	0.00	0.00
Long term Debt	9,142.38	0.00	0.00	0.00	0.00
Short Term Debt	1,521.60	0.00	0.00	0.00	0.00



Net Debt	7,573.20	-12,830.80	-7,965.64	-3,624.44	-3,879.80
Working Capital	6,770.03	10,358.71	45,294.49	27,689.49	29,961.89
Capital Employed	38,419.27	49,846.08	78,331.93	53,294.95	51,782.02
Liquidity					
Current Ratio	1.04x	1.06x	1.36x	1.21x	1.32x
Quick Ratio	0.99x	0.99x	1.25x	1.09x	1.04x
Doom's Day Ratio	0.02x	0.07x	0.06x	0.03x	0.04x
Leverage					
Debt to Total Assets Ratio	4.90%	0.00%	0.00%	0.00%	0.00%
Debt to Equity Ratio	47.71%	0.00%	0.00%	0.00%	0.00%
Long Term Debt to Capital Employed	23.80%	0.00%	0.00%	0.00%	0.00%
Assets to Equity Ratio	974.32%	953.35%	753.40%	778.88%	613.42%
Growth Trend					
Net Sales Revenue Trend	-20.62%	29.77%	86.01%	-66.45%	209.83%
Total Operating Revenue Trend	-20.62%	29.77%	86.01%	-66.45%	209.83%
Gross Profit Trend	-31.97%	44.87%	93.01%	-77.39%	288.67%
Operating Profit Trend	-27.06%	43.98%	93.61%	-77.60%	255.59%
Net Profit Trend	-18.75%	39.30%	97.99%	-45.05%	53.04%
Accounts Receivables Trend	-41.06%	22.66%	407.12%	-38.49%	-17.58%
Inventory Trend	59.06%	65.03%	39.06%	49.11%	104.42%
Net Property, Plant and Equipment (PP&E) Trend	25.08%	-1.03%	1.69%	3.41%	1.02%
Total Assets Trend	30.45%	18.80%	6.62%	18.08%	-6.24%
Bookvalue Trend	18.16%	-57.39%	99.49%	27.40%	32.92%
Shareholders' Equity Trend	18.16%	21.41%	34.91%	14.22%	19.05%
Operating Cash Flow Trend	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
Capital Expenditures Trend	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
Common-size Ratios					
Cash to Total Assets	1.42%	5.51%	3.87%	1.97%	2.65%
Trade Receivables to Total Assets	2.75%	2.84%	13.52%	7.04%	6.19%
Inventories to Total Assets	3.64%	5.06%	6.60%	8.34%	18.18%
Fixed Assets to Total Assets	12.18%	10.15%	9.68%	8.48%	9.14%
Current Liabilities to Total Liabilities	91.78%	87.80%	71.38%	81.57%	77.22%
Administrative Expenses/Net Sales	0.00%	0.04%	0.02%	0.06%	0.56%
Income tax/Net sales	0.00%	0.00%	0.00%	0.00%	0.00%
OTHER INFORMATION					
NAME	2015	2016	2017	2018	2019
all ratios calculated by emis					



Statement type	Annual, Individual				
Begin date of reporting period	2015-01-01	2016-01-01	2017-01-01	2018-01-01	2019-01-01
Period end date	2015-12-31	2016-12-31	2017-12-31	2018-12-31	2019-12-31
Original units as reported	1 TRY				
Source	CRIF - Company Financials				



## EMIS Credit Analytics - EMIS Benchmark Score

Fiscal year: 2019 Companies in Industries: 206 Industry:

Very High Risk

**New Multifamily Housing Construction (except For-Sale Builders)** 

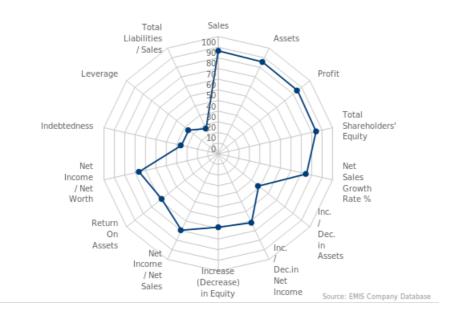
**EMIS Benchmark Score** 

(Against Industry) 69.76

3

B - Below Average Risk

Very Low Risk



SIZE	RANKING	SCORE
Sales	8	96.60
Assets	10	95.63
Profit	11	95.15
Total Shareholders' Equity	13	94.17
Average Size	11	95.39

GROWTH	RANKING	SCORE
Net Sales Growth Rate %	32	84.95
Inc. / Dec. in Assets	107	48.54
Inc. / Dec.in Net Income	59	71.84
Increase (Decrease) in Equity	65	68.93
Average Growth	66	68.57

PROFITABILITY	RANKING	SCORE
Net Income / Net Sales	43	79.61
Return On Assets	67	67.96
Net Income / Net Worth	50	76.21
Average Profitability	53	74.59

INDEBTEDNESS	RANKING	SCORE
Indebtedness	134	35.44
Leverage	134	35.44
Total Liabilities / Sales	153	26.21
Average Indebtedness	140	32.36

Average Ranking

63



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## Glossary

#### **Trade Receivable Turnover**

A ratio showing how many times trade receivables are recorded and collected during the period. Calculated as **Net Sales / Trade Receivables** 

#### **Total Asset Turnover**

Measure the amount of sales generated for its assets. Calculated as **Net Sales** / **Assets** 

#### BookValue (BV)

Refers to the total amount a company would be worth if it liquidated its assets and paid back all its liabilities. Book value is also the net asset value of a company. Calculated as Assets - Liabilities - Prefered Shares - Intagible Assets

#### Cost to Income Ratio

A key financial measure, showing a bank's cost in relation to its income. Obtained by dividing operating cost (the costs of running the business, not including impairments and write-downs) by operating income. Ratio is calculated as (Administrative expenses + Sale expenses + Personnel expenses + Depreciation, amortization + Other operating expenses) / Total Net Operating Revenue

#### Yield on Earning Assets (YEA)

It is a popular financial solvency ratio that indicates how well assets are performing by looking at how much income they bring in. Calculated as (Interest and similar income + Fee and commission income) / Average Earnings Assets

## **Bank Efficiency Ratio**

It is a measure of a bank's overhead as a percentage of its income. Obtained by dividing operating cost (the costs of running the business, not including interests and impairments) by operating income. Ratio is calculated as (Fee and commissions expenses + Administrative expenses + Sale expenses + Personnel expenses + Depreciation, amortization + Other operating expenses) / Total Net Operating Revenue

## Loans and Advances to Customers Trend

Shows the growth/decrease in Loans and Advances to Customers compared to a previous period. Calculated as Loans and Advances to Customers/ Loans and Advances to Customers PY

## Liquid Assets to Deposits Ratio

This ratio indicates the extent of liquidity held by a bank to meet the demand made by depositors. Calculated as (Cash + Financial assets held for trading + Loans and advances to banks) / Deposits

## **Loans to Asset Ratio**

It is a financial ratio that usually is applied for banks (or credit unions) to measure the relation of the bank's loan portfolio to the total assets. Calculated as **Loans** and Advances / Total Assets

## Loans to Deposits Ratio

A commonly used statistic for assessing a bank's liquidity. Calculated as **Loans** and advances / **Deposits** 

## **Net Fee and Commission Income Trend**

#### Enterprise value/Net Sales

Measure that compares the enterprise value (EV) of a company to the company's sales. EV-to-sales gives investors a quantifiable metric of how much it costs to purchase the company's sales. This measure is an expansion of the price-o-sales (P/S) valuation, which uses market capitalization instead of enterprise value. Calculated as (Market Capitalization + Net Debt + Minority Interest + Prefered Share - cash and cash equivalents) / Net Sales

#### **Enterprise Value to Total Assets**

Measure that compares the enterprise value (EV) of a company to the company's Assets. It shows how many times is the Enterprise Value related to its Assets. Calculated as (Market Capitalization + Net Debt + Minority Interest + Prefered Share - cash and cash equivalents) / Assets

## **Enterprise Value**

It is a measure of a company's total value, often used as a more comprehensive alternative to equity market capitalization. Calculated as Market Capitalization + Debt + Minority Interest + Prefered Share - cash and cash equivalents

## **Enterprise Value to EBIT**

Measure that compares the enterprise value (EV) of a company to the company's EBIT. It shows how many times is the Enterprise Value related to its EBIT. Calculated as (Market Capitalization + Net Debt + Minority Interest + Prefered Share - cash and cash equivalents) / EBIT.

## **Enterprise Value to EBITDA**

Measure that compares the enterprise value (EV) of a company to the company's EBITDA. It shows how many times is the Enterprise Value related to its EBITDA. Calculated as (Market Capitalization + Net Debt + Minority Interest + Prefered Share - cash and cash equivalents) / EBITDA

## **Enterprise Value to Capital Employed**

Measure that compares the enterprise value (EV) of a company to the company's Capital Employed. It shows how many times is the Enterprise Value related to its Capital Employed. Calculated as (Market Capitalization + Net Debt + Minority Interest + Prefered Share - cash and cash equivalents) / Capital Employed

## **Enterprise Value to Operating Cashflow**

Measure that compares the enterprise value (EV) of a company to the company's Operating Cash Flow. It shows how many times is the Enterprise Value related to its Operating Cash Flow. Calculated as (Market Capitalization + Net Debt + Minority Interest + Prefered Share - cash and cash equivalents) / Operating Cash Flow

## **Export Proportion**

Determines the share of exports in the company's sales. Calculated as **Exports**Sales / Net Sales

## Non-current Asset Turnover

A measure that indicates how efficiently a company is using its non current assets to generate revenue. Calculated as **Net Sales / Non Current Assets** 

## Gross Profit Margin

A financial metric used to assess a firm's financial health by revealing the proportion of money left over from revenues after accounting for the cost of goods sold. Calculated as **Gross Profit / Net Sales** 



Shows the growth/decrease in Net Fee and Commission Income to a previous period. Calculated as Net Fee and Commission Income / Net Fee and Commission Income PY

#### **Net Interest Income Trend**

Shows the growth/decrease in Net Interest Income compared to a previous period. Calculated as **Net Interest Income / Net Interest Income PY** 

#### **Deposits from Customers Trend**

Shows the growth/decrease in Deposits from Customers compared to a previous period. Calculated as **Deposits from Customers / Deposits from Customers**PY

#### **Cash to Total Assets**

It measures the share of cash and cash equivalents within the total assets of the company in order to get an idea of how liquid it can be. Calculated as **Cash** / **Assets** 

#### **Current Liabilities to Total Liabilities**

It measures the concentration and participation of Current Liabilities within the total company's assets. Calculated as **Current Liabilities / Total Liabilities** 

#### **Fixed Assets to Total Assets**

It measures the concentration and participation of Fixed Assets within the total company's assets. Calculated as **Fixed Assets / Assets** 

#### **Inventories to Total Assets**

It measures the concentration and participation of inventories within the total company's assets. Calculated as **Inventories / Assets** 

## **Trade Receivables to Total Assets**

It measures the concentration and participation of accounts receivable within the total company's assets. Calculated as **Trade Receivables / Assets** 

## **Current Asset Turnover**

A measure that indicates how efficiently a company is using its current assets to generate revenue. Calculated as **Net Sales / Current Assets** 

## **Capital Employed**

Is the total amount of investment made for running the business. It should not be confused with the term "Capital". "Capital" represents funds contributed by the owner (s) in a business whereas "Capital Employed" has a wider meaning. It includes funds coming from both the owners and lenders. Calculated as **Total** 

## Financing Cash Flow to Total Cash Flow

Assets - Current Liabilities"

It relate in the numerator the inflows and outflows of cash resulting from debt issuance and financing, the issuance of any new stock, dividend payments, and any repurchase of existing stock. In the denominator, cash variations. Calculated as Financing Cash Flow / Net increase (decrease) in cash and cash equivalents

## **Investing Cash Flow to Total Cash Flow**

Reports the proportion of the aggregate change in a company's cash position resulting from any gains (or losses) from investments in the financial markets and operating subsidiaries and changes resulting from investments spent on capital investments assets such as plant and equipment over cash variations. Calculated as Investing Cash Flow / Net increase (decrease) in cash and cash

## Interest Coverage Ratio

This ratio measures the number of times a company's EBIT could cover its interest payments. A higher interest coverage ratio indicates a stronger solvency. Calculated as **Operating Profit / Interest Expenses** 

## **Inventory Turnover**

A ratio showing how many times a company's inventory is sold and replaced over a period. Calculated as **Cost Of Good Sold / Inventories** 

## Combined Loss / Expense Ratio

Calculated as Loss Ratio + Underwriting Expenses Ratio + Policyholder Dividend Ratio. When the combined ratio is under 100%, underwriting results are considered profitable; when the combined ratio is over 100%, underwriting results are considered unprofitable.

#### Ceded Premium Ratio

Calculated as Insurance Premium Ceded to Reinsurers / Insurance Premium Revenue.

#### Fees and Commissions Trend

Calculated as Net Fees and Commissions Income current year / Net Fees and Commissions Income previous year.

#### Loss Ratio

This ratio indicates the average cost of insurance protection per each dollar of net premiums earned during the period. Calculated as Total Losses Incurred in Claims / Net Insurance Premium Revenue.

## **Net Premiums Earned Trend**

Calculated as Net Insurance Premium Revenue current year / Net Insurance Premium Revenue previous year.

## **Net Investment Income Trend**

Calculated as Investment Income current year / Investment Income previous year.

## Policyholder Dividend Ratio

Calculated as Dividends / Net Insurance Premium Revenue.

## **Underwriting Expenses Ratio**

This ratio measures operational efficiency in underwriting. Calculated as Underwriting expenses / Net Insurance Premium Revenue.

## Receivables Arising Out Of Direct Insurance Operations Trend

Calculated as Receivables Arising out of Direct Insurance Operations current year / Receivables Arising out of Direct Insurance Operations previous year.

## Administrative Expenses/Net Sales

Calculate the proportion of Administrative Expenses in the company's sales.

Calculated as Administrative Expenses / Net Sales

## **Depreciation and Amortization/Net sales**

Calculate the proportion of Depreciation and Amortization in the company's sales.

Calculated as Depreciation and Amortization / Net sales

## Interest paid/Net sales

Calculate the proportion of Interes Paid in the company's sales. Calculated as Interest Paid / Net sales



#### equivalents

## **Operating Cash Flow to Total Cash Flow**

Indicate the proportion of the amount of cash generated by a company's normal business operations over cash variations. Calculated as **Operating Cash Flow** / **Net increase (decrease) in cash and cash equivalents**"

## **Current Ratio**

A liquidity ratio that measures a company's ability to pay short-term obligations.

Calculated as **Current Assets / Current Liabilities** 

#### **Operating Cash Flow to Debt**

Is a type of debt coverage ratio, and is an estimate of the amount of time it would take a company to repay its debt if it devoted all of its cash flow to debt repayment. Calculated as **Operating Cash Flow / Debt** 

#### Debt

Is a sum of money that company own under the condition that it is to be paid back at a later date, usually with interest. Calculated as **Current and Non Current:**Loans and Borrowings + Derivates Financial Instruments + Other Financial Liabilities + Issue Bonds.

#### Debt to Enterprise Value

This metric is equivalent to the payback period used by debtholders. Calculated as Debt / (Market Capitalization + Net Debt + Minority Interest + Prefered Share)

#### **Debt to Total Assets Ratio**

A metric used to measure a company's financial risk by determining how much of the company's assets have been financed by debt. Calculated as **Debt / Assets** 

## Debt to EBITDA

Is a measure of a company's ability to pay off its incurred debt. The ratio gives the investor the approximate amount of time that would be needed to pay off all debt, ignoring the factors of interest, taxes, depreciation and amortization.

Calculated as **Debt / EBITDA** 

## **Debt to Equity Ratio**

Indicates how much debt a company is using to finance the value of shareholders' equity. Calculated as **Debt / Equity** 

## Doom's Day Ratio

It is the most conservative measure of a company's ability to pay its short-term obligations. The ratio is especially useful when tracked on a trend line, to see if the amount of cash cushion is decreasing or increasing over time. Calculated as Cash and Cash Equivalents / Current Liabilities

## EBIT

Earning Before Interests and Taxes (EBIT)

## **EBITDA**

Earnings before interest, taxes, depreciation and amortization (EBITDA) is a non-GAAP metric that can be used to evaluate a company's profitability. Calculated as EBITDA = Operating Revenue - Operating Expenses (Depreciation and Amortization excluded)

## **Trade Payables Turnover**

An indicator that evaluates how fast (how many times) a company pays off its trade creditors (suppliers). Calculated as **(Cost + Inventory - Inventory PY)** /

#### Income tax/Net sales

Calculate the proportion of Income Tax in the company's sales. Calculated as Income Tax / Net sales

#### Salaries and Employee Benefits/Net sales

Calculate the proportion of Salaries and Employee Benefits in the company's sales. Calculated as Salaries and Employee Benefits / Net sales

#### Assets to Equity Ratio

It is also known as Financial Leverage Ratio and is a measure of how much assets a company holds relative to its equity. A Financial Leverage ratio equal or close to one (1), means that the company is using equity to finance its assets, which is generally a healthier leverage for the company, less risky and expensive than debts, creditors or other liabilities. Calculated as **Assets / Equity** 

#### **Operating Cash Flow Ratio**

Is a measure of how well current liabilities are covered by the cash flow generated from a company's operations. This ratio can gauge a company's liquidity in the short term. Using cash flow as opposed to income is considered a cleaner, or more accurate, measure since earnings can be manipulated.

Calculated as **Net Operating Cash Flow / Current Liabilities** 

#### Cash Ratio

It measures the ability of a business to repay its current liabilities by only using its cash and cash equivalents plus Marketable Securities. Calculated as (Cash and Cash Equivalents + Marketable Securities) / Total Current Liabilities.

#### Long Term Debt to Capital Employed

A ratio showing the proportion of the long-term indebtedness of the company in relation to the capital used for the acquisition of profits. Calculated as **Long term debt / Long term debt+ Preffered Stock + Common Stock** 

## **Net Cash Flow to Debt**

Calculate the proportion of Cash variations in the company's Debt. Calculated as Net increase (decrease) in cash and cash equivalents / Debt

## Long term Debt

Long-term debt for a company include any financing obligations that are to come due after a 12-month period. Calculated as **Non-current loans and borrowings** + **Non-current Derivative financial instruments** + **Other non-current financial liabilities** + **Debts on issue of bonds**.

## Market Capitalization to EBITDA

It shows how many time is the company market value related to its EBITDA.

Calculated as Market Capitalization / EBITDA

## Market Capitalization to Shareholders' Equity

A financial ratio showing the premium which is included in the current market price compared to the actual value of Shareholder equity of the company.

Calculated as Market capitalization/shareholders' equity

## Market Capitalization / Net Cash

A ratio measure the market value of the company to the Net cash position of the company. Calculated as Market capitalization / (Cash and cash equivalents minus long-term debt)

## **Market Capitalization**

The value of a company that is traded on the stock market, calculated by



#### **Trade Payables**

## **Working Capital Turnover**

A measure that indicates how efficiently the company generates revenue with its working capital. Calculated as **Net Sales** / (**Current Assets - Current liabilities**)

#### **Enterprise Value to Gross Profit**

Measure that compares the enterprise value (EV) of a company to the company's Gross Profit. It shows how many time is the Enterprise Value related to its Gross Profit. Calculated as (Market Capitalization + Net Debt + Minority Interest + Prefered Share - cash and cash equivalents) / Gross Profit

multiplying the total number of shares by the present share price.

## Earnings per Share (EPS)

Is the portion of a company's profit allocated to each outstanding share of common stock. Calculated as **Net Profit / Outstanding Shares** 

#### Market Capitalization to EBIT

It shows how many time is the company market value related to its EBIT or Operational Profit. Calculated as **Market Capitalization / EBIT** 

#### Price to Earnings (P/E)

Is the measure of the share price relative to the annual net income earned by the firm per share. The PE ratio has units of years, which can be interpreted as the number of years of earnings to pay back purchase price. Calculated as **Quotes** *I* **Earnings per Share (EPS)** 

## **Market Capitalization to Gross Profit**

It shows how many time is the Company Market Value related to its Gross Profit.

Calculated as Market Capitalization / Gross Profit

#### Market Capitalization to Capital Employed

It shows how many time is the company market value related to its Capital Employed. Calculated as Market Capitalization / (Assets - Current Liabilities)

#### Market Capitalization to Operating Cashflow

Show how many times is the market value of the company compared to its operating cash flow. Calculated as Market Capitalization / Operating Cashflow

## Market Capitalization/Net Sales (Price Sales Ratio)

Is a valuation metric for stocks. It shows how many time is the company market value related to its sales. The smaller this ratio (i.e. less than 1.0) is usually thought to be a better investment since the investor is paying less for each unit of sales. Calculated as Market Capitalization / Net Sales

## **Market Capitalization to Total Assets**

It shows how many time is the company market value related to its Total Assets.

Calculated as Market Capitalization / Assets

## **Net Debt**

A measure that shows a company's overall debt situation by netting the value of a company's financial obligations with its cash and equivalents. Calculated as Debt - Cash and Cash Equivalents

## **Net Cash**

Net cash is commonly used in evaluating a company's cash flow, and can refer to the amount of cash remaining after a transaction has been completed once all charges and deductions related to the transaction have been subtracted.

Calculated as Cash And Cash Equivalents - Total Liabilities

## Net Profit Trend

Shows the growth/decrease in Net Profit compared to a previous period.

Calculated as Net Profit / Net Profit PY

## **Operating Profit Trend**

Shows the growth/decrease in Operatin Profit compared to a previous period.

Calculated as Operating Profit / Operating Profit PY

## Operating Profit Margin (ROS)

A ratio used to measure a company's pricing strategy and operating efficiency.



#### Calculated as Operating Profit / Net Sales

## Price / EBIT Ratio

The Price / EBIT ratio is a market value indicator similar to the P/E ratio which shows the number of times the market price exceeds the earnings per share before the effects of gross interest, abnormal items and tax. The Price / EBIT ratio is calculated as follows: Valuation price / EBIT

#### Market Capitalization to Book Value

It shows how many time is the company market value related to its Book Value. Calculated as Market Capitalization/Book Value

## **Operating Cash Flow to Assets**

This ratio measures the return of operating cash flow attributed to all providers of capital, in other words, measures the amount of operating cash flow the company generates for every unit of assets it owns. Calculated as **Operating Cash Flow** / **Assets** 

#### **Operating Cash Flow to Revenue**

This ratio measures the amount of operating cash flow generated for each unit of revenue. It gives investors an idea of the company's ability to turn sales into cash. Calculated as **Operating Cash Flow / Sales** 

#### Operating Cash Flow to Equity

This ratio measures the return of operating cash flow attributed to shareholders. Calculated as **Operating Cash Flow** / **Equity** 

#### Operating Cash Flow to EBIT

This ratio measures the ability to generate cash from company's operations.

Calculated as Operating Cash Flow / Operating Profit

## **EBITDA Margin**

Is a measurement of a company's earnings before interest, taxes, depreciation, and amortization as a percentage of its total revenue. EBITDA margin can provide an investor, business owner or financial professional with a clear view of a company's operating profitability and cash flow. Calculated as EBITDA / Net Sales

## Operating ROA

An indicator that shows the type of operating profit which is actually generated by business effort. Calculated as **Operating Profit / Assets** 

## **Quick Ratio**

The quick ratio measures a company's ability to meet its short-term obligations with its most liquid assets. Calculated as (Current Assets - Inventories) /
Current Liabilities

## Return on Assets (ROA)

An indicator of how profitable a company is relative to its total assets. ROA gives an idea as to how efficient management is at using its assets to generate earnings. Calculated as **Net Profit / Assets** 

## Annualised Return on Assets (ROA)

Same as ROA, the annualization happens based on the interim period.

Calculated as **Net Profit / Assets** 

## Return on Equity (ROE)

A measure of a corporation's profitability that reveals how much profit a company generates with the money shareholders have invested. Calculated as **Net Profit** /



#### **Total Equity**

## Annualised Return on Equity (ROE)

Same as ROE, the annualization happens based on the interim period.

Calculated as Net Profit / Total Equity

## **Return on Capital Employed**

It is a profitability relationship that measures how efficiently a company can generate profits from its capital employed by comparing the net operating profit with the capital employed. It lets know to investors how many units it earns for each unit of capital employed. Calculated as Operating Profit (EBIT) / (Assets - Current Liabilities)

#### **Net Profit Margin**

It is a relationship between the Net Profits and the Revenues of the company. It lets us know how much of each unit raised for the company is equal to profits. Calculated as **Net Profit/Net Sales Revenue** 

#### Net Sales Revenue Trend

Shows the growth/decrease in Net Sales compared to a previous period.

Calculated as Net Sales / Net Sales PY

## **Risk Weighted Assets**

Risk weights are in five categories, from zero to 100 per cent. Those carrying a zero weight include notes and coins, gold matched by gold liabilities, balances with the Reserve Bank and commonwealth government securities with less than twelve months to maturity. Commonwealth government securities with more than twelve months to maturity carry a 10 per cent risk weighting, as do state government securities. Claims on other banks, Australian local governments and public-sector organisations, other than those with corporate status or which operate commercially, carry a 20 per cent risk weighting. Loans secured by a mortgage over residential property and with a loan-to-valuation of 80 per cent or less carry a 50 per cent risk weighting and loans to companies or individuals carry a 100 per cent risk weighting.

## Short Term Debt

This account is made up of any financial obligation incurred by a company that is due within one year. Calculated as **Current loans and borrowings + Derivative financial instruments + Other current financial liabilities.** 

## **Total Capital Ratio**

Calculated as Total capital (Tier 1 and Tier 2) ratio = Total capital (Tier 1 and Tier 2) / Risk-adjusted assets

## Tier 1 Ratio

Tier 1 capital is the core measure of a bank's financial strength from a regulator's point of view. It consists primarily of shareholders' equity but may also include preferred stock that is irredeemable and non-cumulative and retained earnings.

## **Accounts Receivables Trend**

Shows the growth/decrease in Accounts Receivables compared to a previous period. Calculated as Receivables / Receivables PY

## Bookvalue Trend

Shows the growth/decrease in Total Book Value compared to a previous period.

Calculated as Book Value / Book Value PY

## **Capital Expenditures Trend**

Shows the growth/decrease in Capital Expenditures compared to a previous



period. Calculated as Capex / Capex PY

## **Operating Cash Flow Trend**

Shows the growth/decrease in Operating Cash Flow compared to a previous period. Calculated as **Operating Cash Flow / Operating Cash Flow PY** 

#### Dividend per Share Trend

Calculated as Dividend value per (common) share current year / Dividend value per (common) share previous year.

## **Gross Profit Trend**

Shows the growth/decrease in Gross Profit compared to a previous period.

Calculated as Gross Profit / Gross Profit PY

#### **EBITDA Trend**

Shows the growth/decrease in EBITDA compared to a previous period. Calculated as **EBITDA / EBITDA PY** 

## **Total Operating Revenue Trend**

Shows the growth/decrease in Operating Revenue compared to a previous period. Calculated as **Operating Revenue / Operating Revenue PY** 

#### **Inventory Trend**

Shows the growth/decrease in Inventories compared to a previous period.

Calculated as Inventories / Inventories PY

## Net Property, Plant and Equipment (PP&E) Trend

Shows the growth/decrease in Fixed Assets compared to a previous period.

Calculated as PP&E / PP&E PY

## **Total Assets Trend**

Shows the growth/decrease in Total Assets compared to a previous period.

Calculated as **Assets / Assets PY** 

## **Shareholders' Equity Trend**

Shows the growth/decrease in Shareholders' Equity compared to a previous period. Calculated as **Total Equity / Total Equity PY** 

## **Working Capital**

Is the capital of a business which is used in its day-to-day trading operations. Calculated as Current Assets - Current Liabilities

## **Loans to Customers to Deposits From Customers**

A commonly used statistic for assessing a bank's liquidity, focused on loans and deposits from customers. Calculated as Loans and advances to customers / Deposits from customers

## **Liquid Assets to Deposits From Customers Ratio**

This ratio indicates the extent of liquidity held by a bank to meet the demand made by depositors, focused on deposits from customers. Calculated as (Cash + Financial assets held for trading + Loans and advances to banks) / Total deposits from customers

## Loans to Customers to Asset Ratio

It is a financial ratio that usually is applied for banks (or credit unions) to measure the relation of the bank's loan portfolio to the total assets.

Focused on customer loans. Calculated as Loans and Advances to Customers / Total Assets



#### Loans and Advances Trend

Shows the growth/decrease in Loans and Advances compared to a previous period. Calculated as Loans and Advances / Loans and Advances PY

#### **Deposits Trend**

Shows the growth/decrease in Deposits compared to a previous period. Calculated as Deposits / Deposits PY

## **Earning Assets**

Are those assets that directly generate income. Includes Loans, stocks, bonds, certificates of deposit and other interest or dividend earning accounts or instruments. Calculated as Loans and advances + Financial assets held for trading + Financial assets designated at fair value through profit or loss + Hedging derivative assets + Investment securities + Assets pledged as collateral + Lease financing and similar agreements + Revaluation differences on portfolios hedged against interest rate risk + Other financial assets + Investments in associates and joint ventures accounted for using the equity method + Investment properties

## **Net Interest Margin**

Net interest margin measures the difference between the interest paid and the interest received, in relation to the amount of the assets that generate interest. Calculated as Net interest income / Loans and advances

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